



**B&P** Elektromotoren

ENGINEERING  
TOMORROW

*Danfoss*

**Hybridization**  
– perfectly balancing **supply**  
and **demand to meet**  
**carbon goals**

**POWER**

Exactly when  
you need it



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**VLT** | **VACON**

# Clean energy revolution transforms performance

Decarbonization is under increasingly urgent global focus as climate change research and experience increasingly impact societies around the globe. As a result, we develop the means and measures required to guide the international community towards cleaner energy sources such as the international Sustainable Development Goals, the Paris agreement, and International Maritime Organization regulations

The world is steadily, and quite quickly, diversifying its primary sources of energy. As we transition from fossil fuels such as oil and coal, through natural gases and nuclear power and further toward solar, wind and hydro, there's an increasing need to overcome the gaps produced when the energy demand exceeds energy supply - or when energy supply exceeds demand.

Energy providers attempt to meet the ever-changing supply and demand requirements as closely as possible. However, external factors, such as the weather (in relation to renewable sources of power) and the needs of industrial customers (with inherent changes in peak demands), make the balance of energy supply and demand quite challenging. This is where hybridization comes into play.

## Hybridization at a glance



A simple and broad definition of hybridization is any system with two or more sources of energy acting together to accomplish a task. A hybrid power supply system could include a combination of multiple energy sources, for example solar power, batteries, and LNG. One of the most commonly recognized forms of hybridization today is the distributed grid, where the mains power supply

comprises a mix of traditional and renewable power sources, often including battery storage. The benefits of hybridization, in this instance, are fuel savings, performance improvements and reduced emissions.

In the world according to Danfoss Drives, the definition of hybridization can be summed up by introducing a means of energy storage into a system. Hybrid solutions are implemented primarily for at least one of these reasons:

- Opportunity to sell more energy from renewable sources to the grid
  - Reduce total cost of operation (TCO) over the lifetime of the system by:
    - avoiding over-dimensioning a system
    - deferring investment in infrastructure
- In over-supply situations, the hybrid system can store the surplus energy. When demand levels are high, the stored energy can then be used again to provide an additional source of energy;
- Reduce operating expenses (OPEX)
    - improve system efficiency
    - increase system availability
- Hybrid systems can increase system efficiency and avoid power outages caused by grid instability;
- Decrease downtime of the system by increasing robustness in the case of power-quality issues.

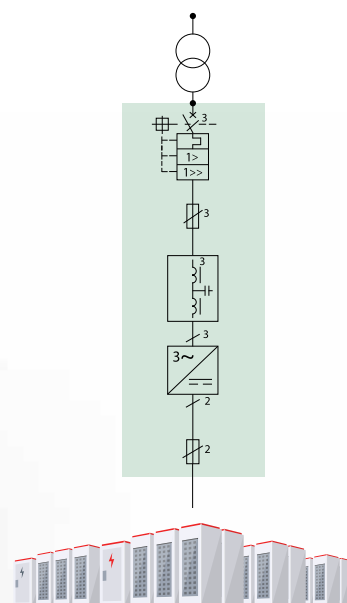
## Hybrid configurations

The illustration shows how some of these systems can be arranged. The size and layout of each hybrid system varies greatly depending on the application.

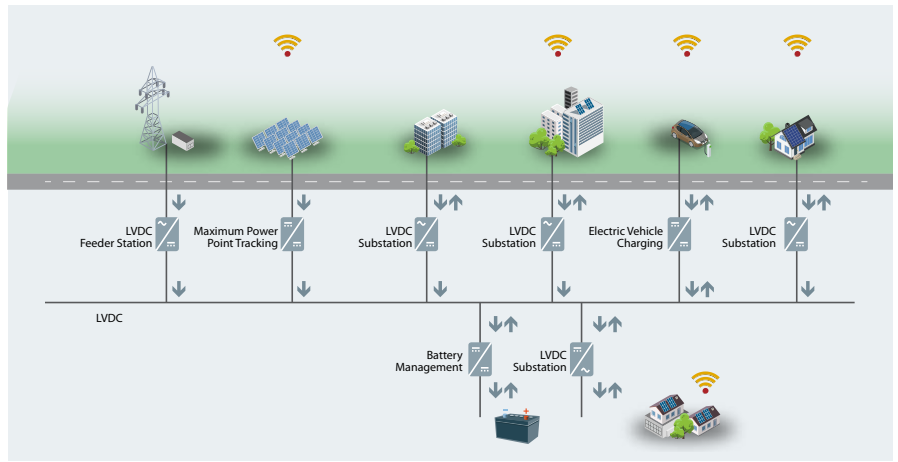
Multiple sources can supply energy to the application, for example mains supply, local renewable energy source, and energy storage in the form of batteries, super caps or other form of energy storage.

## Energy storage directly connected to the AC grid using a grid converter

This reduces the component count and size of the system and improves efficiency.



Danfoss Drives products for hybridization can be utilized in many applications



## Hybrid lifts efficiency ambitions

Energy storage is a prerequisite for integrating renewable energy into power generation. However, Danfoss is widening the scope of energy storage and developing solutions that also focus on the optimization of energy consumption. By equipping residential and industrial consumers, as well as renewable energy sources with energy storage systems, it is possible to significantly improve power quality and upgrade performance and overall efficiency.

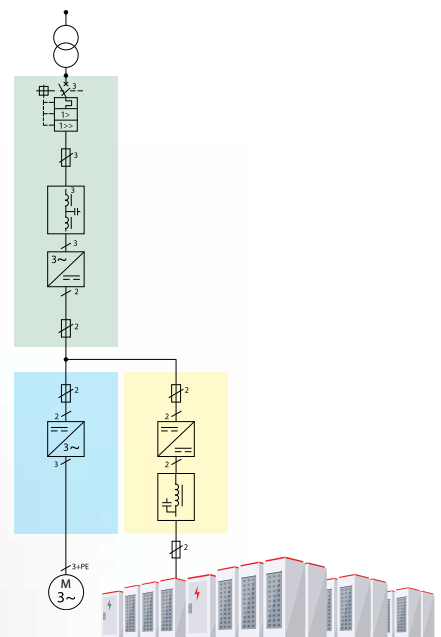
## Key benefits of energy storage

Energy storage provides greater stability in power production systems by providing peak shaving to the incoming power, time shifting for production and back-up power in emergency situations.

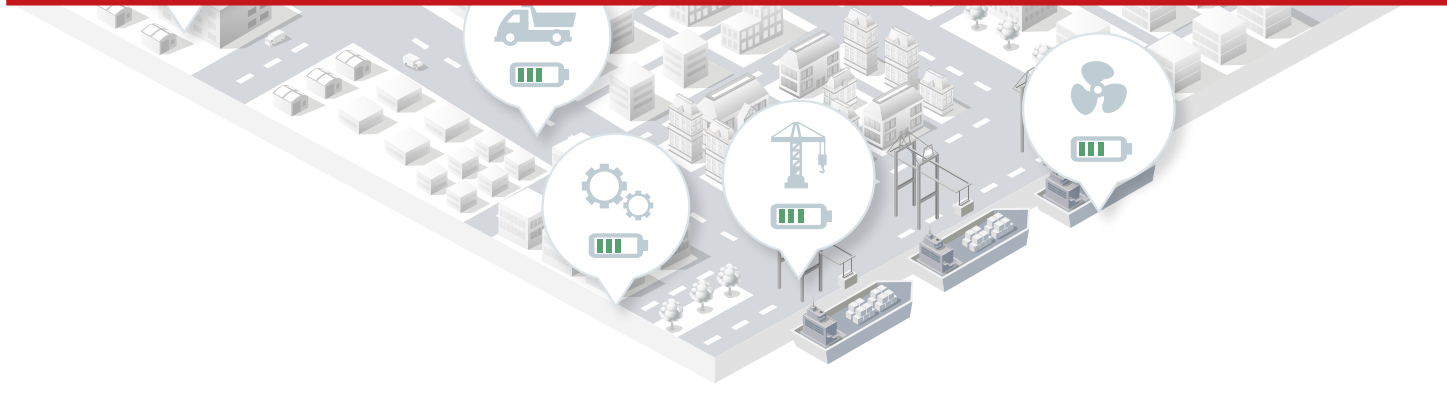
Challenge	Benefit
<b>Integration of renewable energy sources</b>	<ul style="list-style-type: none"> <li>• Energy production forecasting</li> <li>• Peak shaving</li> <li>• Time shifting of production</li> </ul>
<b>Grid stability – ancillary services</b>	<ul style="list-style-type: none"> <li>• Frequency regulation/inertia emulation</li> <li>• Spinning reserves</li> <li>• Overload ability/boosting</li> <li>• Fast starting/reacting</li> </ul>
<b>µGrids</b>	<ul style="list-style-type: none"> <li>• Peak power compensation on a substation-level</li> <li>• Back-up power in disturbance situations</li> </ul>
<b>Efficiency</b>	<ul style="list-style-type: none"> <li>• Energy production optimization in co-operation with diesel and LNG generators</li> <li>• Consumption optimization of loads in marine environment</li> <li>• Avoid transmission losses</li> </ul>
<b>Ecology</b>	<ul style="list-style-type: none"> <li>• Clean energy in harbors</li> <li>• Time shifting, integration of renewable power supplies</li> </ul>
<b>Availability of electrical power</b>	<ul style="list-style-type: none"> <li>• Uninterrupted power supply to, for example, telecommunications, airports and hospitals</li> </ul>
<b>Land construction and mining</b>	<ul style="list-style-type: none"> <li>• Local energy production, typically diesel gensets, operation optimization with batteries</li> <li>• Machine hybridization</li> </ul>

## DC/DC converter connected between the DC link and the energy storage

This brings the load power/energy support close to the consumption, provides different storage voltage/technology adaptations, increases expandability and enables the battery stack to be replaced as needed.







### Peak shaving

Peak shaving involves optimizing the energy flow between the incoming supply and local storage to meet spikes in demand. Excess energy can be stored when demand and costs are low.



### Time shifting

Time shifting involves storing energy during times when energy costs from the grid are low, and supplying energy from the storage medium when energy costs from the grid are high



### Back-up power

Energy storage can be used to provide back-up power during outages maintaining the ability to operate for a period of time.

Hybrid system utilization is expected to continue to increase significantly across a wide cross section of land- and sea-based industry and commercial sectors, especially due to the reduction of battery costs and the drive to decarbonization. As well as these financial incentives, intensifying regulation to enforce decarbonization means hybrid solutions are more relevant today than ever before.

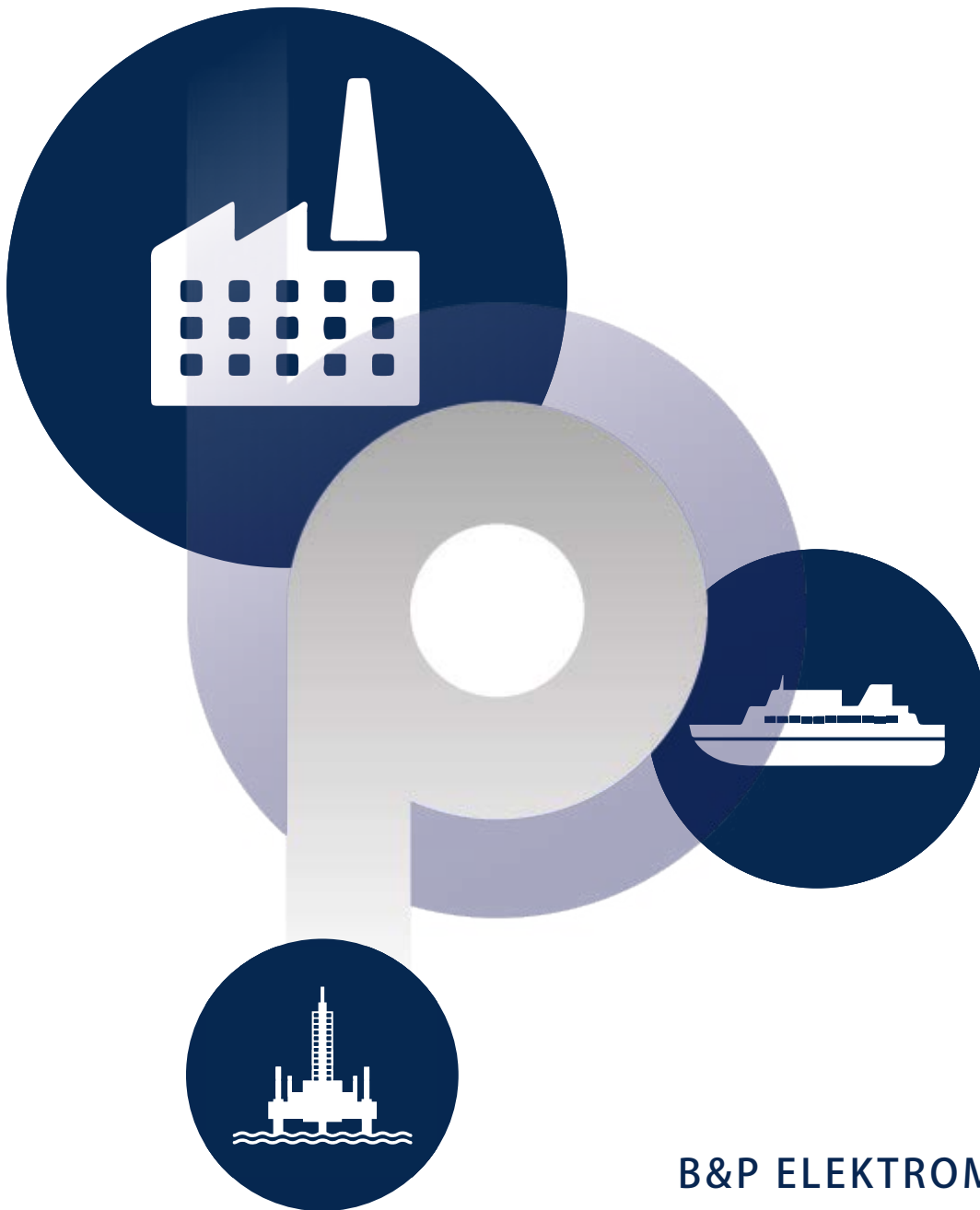
- Energy storage in wind and solar applications
- Traditional energy production with ancillary services
- Grid support
- Marine and Offshore industry
- Harbors
- Machinery-level energy storage
- Land construction and mining
- Remote locations

Read more about sustainable power networks [here](#).

## Features and benefits of the Danfoss hybrid solutions

Feature	Benefit
<b>One-stop power conversion shop</b>	Reduce procurement costs – Air- and liquid-cooled drives, AFE, NFE, DC/DC, Grid Converter, DC Modules and components are available from one source
<b>Wide power range</b>	Reduce variants – solutions are available for applications in a kW to MW range
<b>Modular solution</b>	Based on the VACON® NXP platform power modules, the DC bus system can be easily configured
<b>Wide voltage range</b>	Increase flexibility – Ability to integrate a wide variety of common battery bank voltages using a DC/DC converter
<b>Flexibility</b>	Easy to upgrade – The simple-to-extend VACON® NXP platform provides great system flexibility with a low additional investment
<b>Scalability</b>	Solutions can be scaled up to meet future energy requirements in terms of new energy sources, additional storage or to meet increasing demand
<b>Serviceability</b>	Lower investments – Utilizing the same VACON® NXP hardware configurations, service teams require little to no additional training
<b>Industry and application knowledge</b>	Made to last – Liquid- and air-cooled solutions based on in-depth application knowledge for the most demanding industries
<b>Open approach</b>	Faster Go-To-Market – Wide range of applications made available as foundation for building tailored solutions
<b>Partnership</b>	Stronger together – System integrators collaborate with a vendor who has a vested interest in their success

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